

Message Text

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ACTION EB-08

INFO OCT-01 EA-07 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 CIEP-01 FAA-00 L-03 /029 W

-----220736Z 006459 /10

R 211040Z JAN 77

FM AMEMBASSY JAKARTA

TO SECSTATE WASHDC 8873

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E.O. 11652: N/A

TAGS: EAIR, ID

SUBJECT: CIVAIR: US-INDONESIA NEGOTIATIONS

REF: STATE 13513

1. WE ASKED SUHONO (SPECIAL ASSISTANT TO MINISTER SALIM) IF GOI WOULD BE ABLE TO NEGOTIATE WITH WASHINGTON TEAM IN JAKARTA WEEK OF MARCH 14 OR 21. HE SAID HE WOULD CHECK AND LET US KNOW. IN REPLY TO HIS QUESTION, WE SAID IT UNLIKELY GOI WOULD RECEIVE REPLY AS TO GENERAL ACCEPTABILITY OF LATEST GOI PROPOSAL BEFORE NEGOTIATIONS. HE WAS CLEARLY DISAPPOINTED BY THIS NEWS, SAYING MINISTER SALIM HOPED TO KNOW BEFORE END JANUARY WHERE MATTERS STOOD AND WHETHER AGREEMENT ALONG GENERAL LINES OF JANUARY 4 PROPOSAL (JAKARTA 211) SEEMED LIKELY. SUHONO EXPRESSED PERSONAL OPINION THAT UNLESS WE COULD INDICATE BY END OF MONTH WHETHER WE ACCEPTED IN PRINCIPLE INDONESIAN PROPOSAL, SUBJECT TO NEGOTIATION ON DETAILS, THERE MAY BE LITTLE REASON FOR US TEAM TO VISIT JAKARTA IN MARCH. WE TOLD HIM THAT IF USG WERE FORCED TO GIVE REPLY BY END OF JANUARY, REPLY MIGHT BE UNFAVORABLE. WE SAID THAT, IN OUR VIEW, USG WILLINGNESS TO SEND DELEGATION TO JAKARTA INDICATED US THOUGHT SUBSTANTIAL PROGRESS HAD BEEN MADE BUT THAT PROBLEMS,

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SUFFICIENTLY SIGNIFICANT TO WARRANT FORMAL NEGOTIATIONS, REMAINED TO BE WORKED OUT. SUHONO SEEMED UNCONVINCED BUT SAID HE WOULD CHECK WITH MINISTER ABOUT MARCH MEETING.

2. ON POINTS RAISED PARA 3 REFTTEL:

(A) DEPARTMENT IS CORRECT, GOI PROPOSAL WOULD LIMIT PANAM TO EQUIVALENT OF TWO NARROW-BODIED A/C

FREQUENCIES TO JAKARTA AND TWO TO DENPASAR. PANAM
COULD NOT COMBINE JAKARTA AND DENPASAR ON SAME SERVICE.
SALIM'S LETTER OF JANUARY 5 (JAKARTA 807) ALSO STATES
"DURING THE FIRST YEAR, WE UNDERSTAND THAT THE US DESIG-
NATED CARRIER WOULD AGREE TO OPERATE ONLY TWO FREQUENCIES
PER WEEK TO JAKARTA VIA ONE INTERMEDIATE POINT, EVEN
THOUGH IT IS ENTITLED TO OPERATE FOUR FREQUENCIES.
WHATEVER THE US CARRIER'S DECISION IN USING ITS RIGHTS,
THE INDONESIAN DESIGNATED CARRIER IS ENTITLED TO USE
ITS RIGHT AS NEEDED." SUHONO DID NOT CLARIFY WHETHER
PANAM WOULD BE ALLOWED TO OPERATE ALL FOUR FREQUENCIES
INTO JAKARTA IF IT ELECTED TO DROP DENPASAR. WE
DOUBT WE WILL RECEIVE ANSWER TO THIS UNTIL NEGOTIATIONS
OR UNLESS WE INDICATE THIS A STICKING POINT WHICH MUST
BE CLARIFIED BEFORE WE CAN RESPOND TO CURRENT GOI PRO-
POSAL.

(B) WE WILL ATTEMPT TO DETERMINE WHETHER DENPASAR
CAPABLE OF HANDLING 747 A/C BUT BELIEVE WE WILL BE
UNLIKELY TO OBTAIN OFFICIAL INFORMATION UNLESS IT
SUPPORTS GOI POSITION. LOCAL PANAM REP BELIEVES 747
AT DENPASAR TO BE MARGINAL AT BEST AND HE CONSIDERS
TERMINAL FACILITIES INADEQUATE. WOULD FAA HAVE TECH-
NICAL INFORMATION AVAILABLE ON DENPASAR, BASED ON PAST
INSPECTIONS, THAT COULD ESTABLISH SUITABILITY?

(C) SALIM'S LETTER OF JANUARY 5 DOES NOT REFER TO
"PART CHARTERS" BUT RATHER TO "BLOCK SPACE CHARTER
ARRANGEMENT" FOR "GROUP INCLUSIVE TOURS FOR MINIMUM
OF 50 PERSONS." THIS DESCRIPTION REFLECTS BETTER THAN
"PART CHARTER" WHAT SALIM HAS IN MIND. IN EFFECT, WE
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GATHER HE MEANS A GIT FARE SUCH AS IS FREQUENTLY INCLUDED
IN IATA FARE PACKAGE BUT FOR A MINIMUM GROUP SIZE OF
50 AND AT A FARE (AGREED BY PANAM AND GARUDA) SUFFI-
DIENTLY ATTRACTIVE TO GENERATE A SIGNIFICANT INCREASE
IN TOURISM FROM THE U.S.
NEWSOM

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977JAKARTA01013
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770024-0067
Format: TEL
From: JAKARTA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770130/aaaabaii.tel
Line Count: 103
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b30c61d3-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 STATE 13513
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3540800
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: US-INDONESIA NEGOTIATIONS
TAGS: EAIR, ID, US
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/b30c61d3-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009